ACTIVATE CONSULTING TECHNOLOGY & MEDIA OUTLOOK 2025 SPATIAL COMPUTING

CREATED FOR ACTIVATE BY ASW

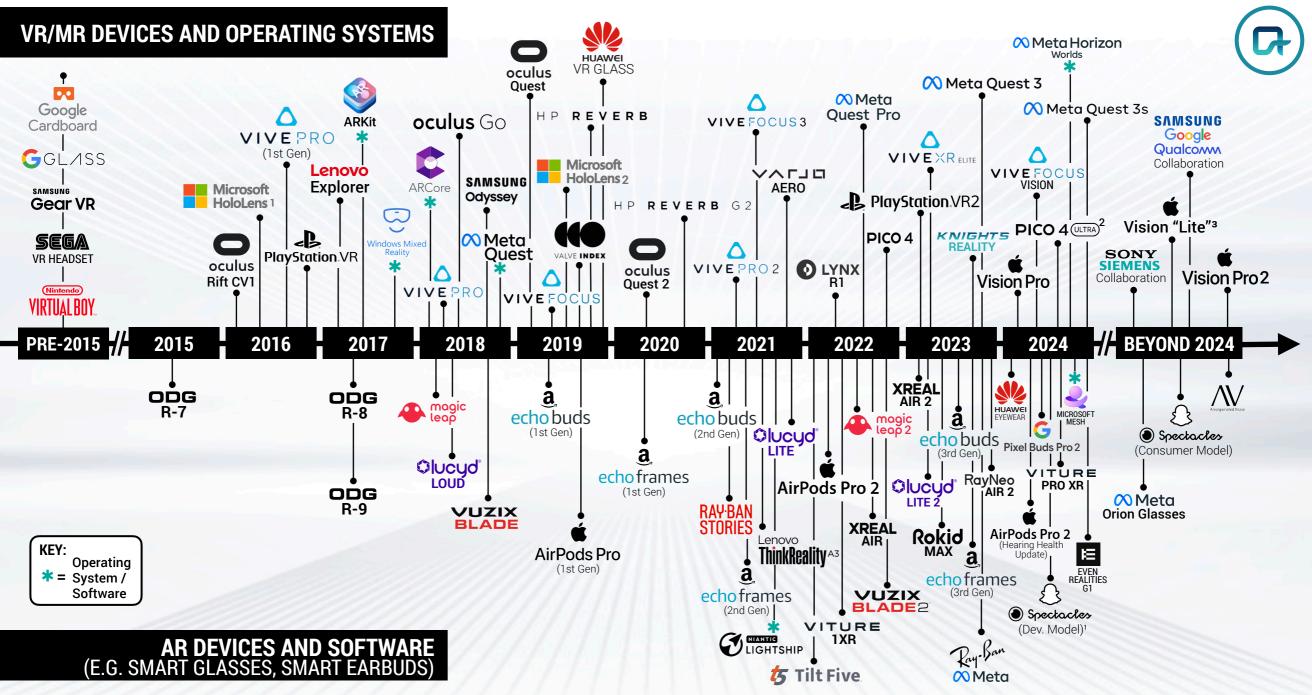


Spatial computing's iPhone moment is within sight; much of the required technology, device, AI, and ecosystem is already in the pipeline

| FULLY FEATURED SEE-THROUGH DEVICE | Overlays digital information and holograms onto the user's physical surroundings, allowing users to interact with real and virtual objects simultaneously Early prototypes already being developed and tested – enabling 'see-through' instead of just 'pass-through' | | |
|--|--|--|--|
| AMBIENT, ALWAYS-ON EXPERIENCE | Captures and processes data in real time, providing a continuous computing interface people's daily personal and work lives People can wear the spatially-enabled glasses at all times, choosing their experience (clear vs. augmented) | | |
| ARTIFICIAL INTELLIGENCE AND SPATIAL INTELLIGENCE | Development of the AI is already ahead of the device development Force multiplier for spatial computing functionality Data is processed in the device or peripheral | | |
| NETWORKED DATA ECOSYSTEM | • Gathers and processes spatial data from devices | | |
| CONNECTIVITY AND COMPUTE | • Leverages expanded bandwidth coming online | | |



For well over a decade, there has been a steady journey of innovation in devices, operating systems, and software toward a mobile and AI-enabled spatial computing paradigm



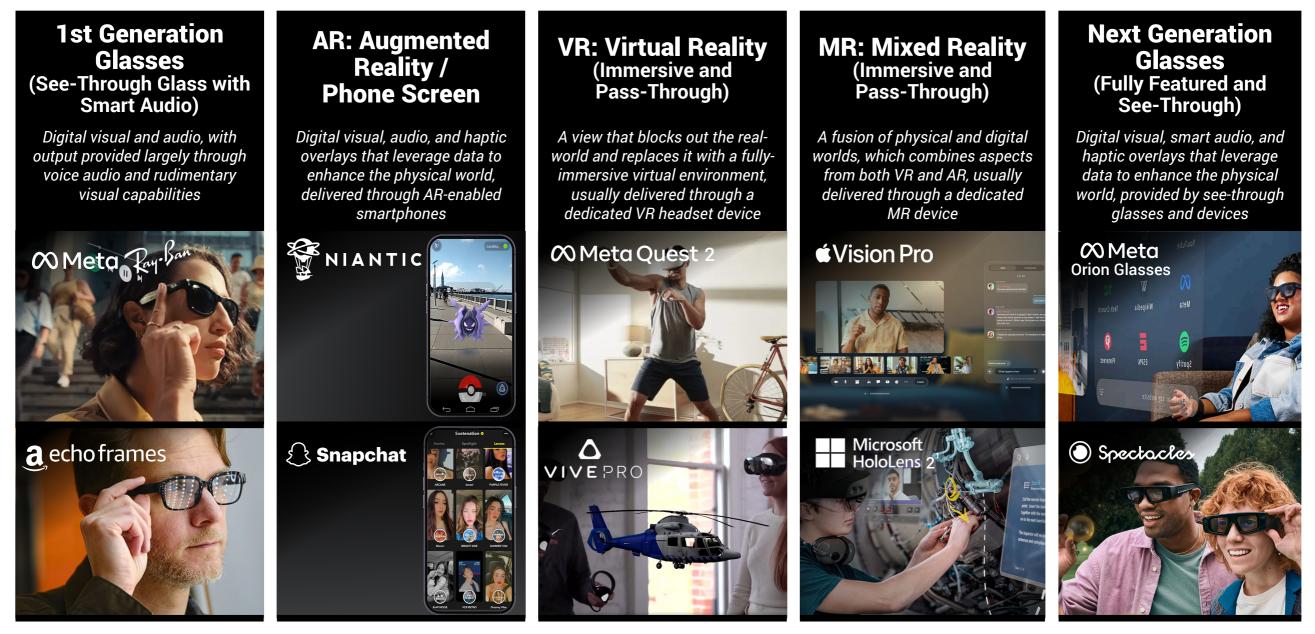


Note: Not exhaustive. Years reflect the date the device was first released to the public. 1. Spectacles (5th Gen) are only available through Snap's Developer Program. 2. As of Oct. 7, 2024, Pico 4 Ultra has not been released in the U.S. 3. Apple is rumored to be working on a cheaper version of Apple Vision Pro.

Sources: Activate analysis, Company press releases, Company sites

Today, spatial computing experiences range from fully-immersive environments requiring advanced headsets to ambient experiences enabled through more accessible AR visual, audio, and haptic devices

SPATIAL COMPUTING EXPERIENCES

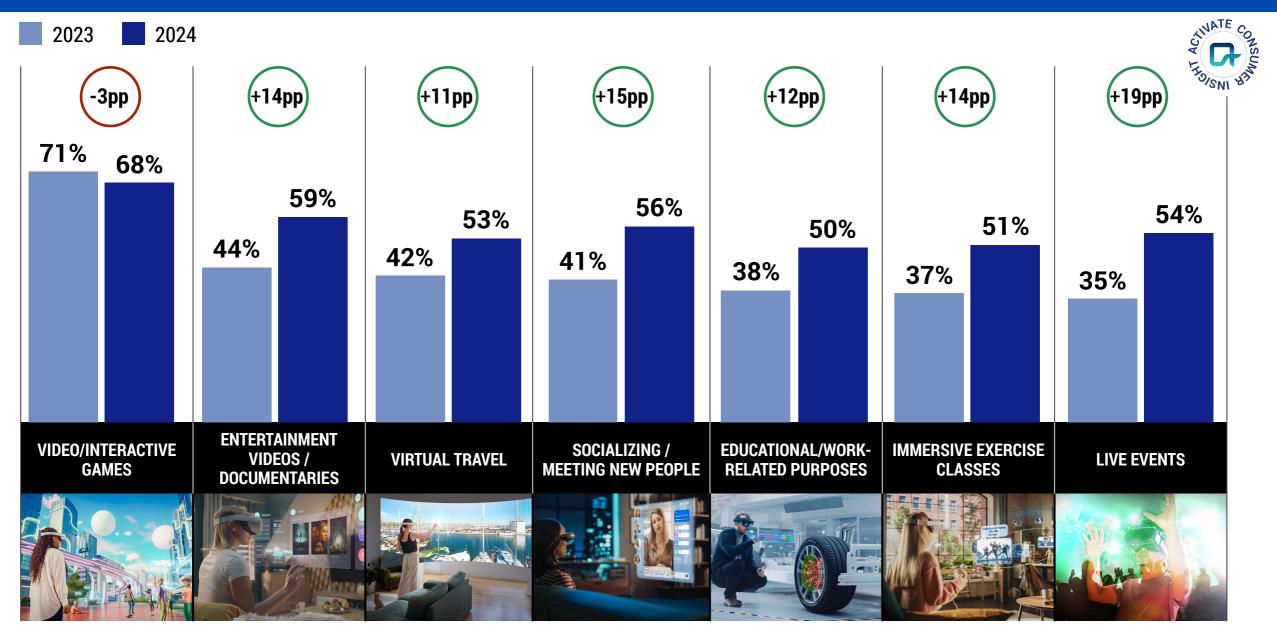




1. In Oct. 2024, Microsoft announced they are discontinuing production of the HoloLens 2, with software support ending Dec. 2027. Sources: Activate analysis, Company press releases, Company sites, The Verge

In the past, consumers purchased VR headsets for gaming and entertainment, and are now using them for a wider range of use cases beyond gaming

VR HEADSET USE CASES¹, U.S., 2023 VS. 2024, % VR HEADSET USERS²

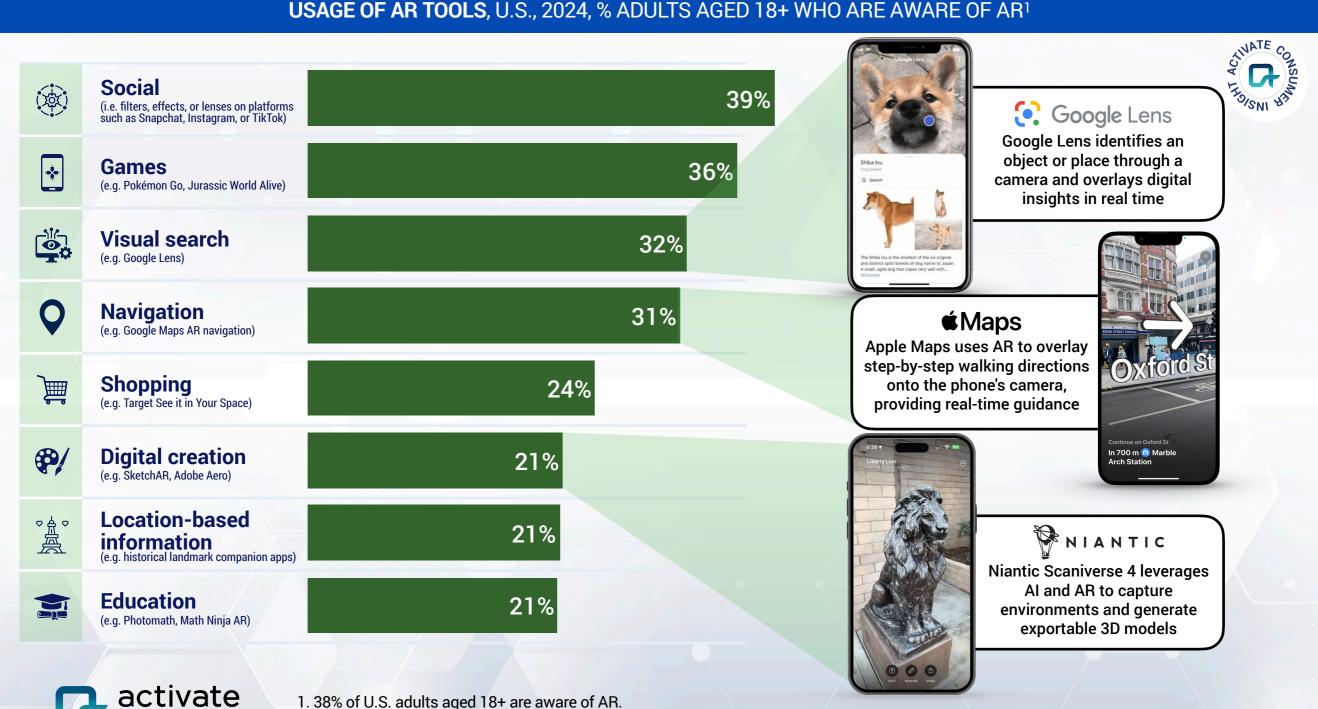




1. Figures do not sum due to rounding. 2. "VR headset users" are defined as adults aged 18+ who have used a VR headset in the last 12 months. Sources: Activate analysis, Activate 2023 Consumer Technology & Media Research Study (n = 4,023), Activate 2024 Consumer Technology & Media Research Study (n = 4,004)

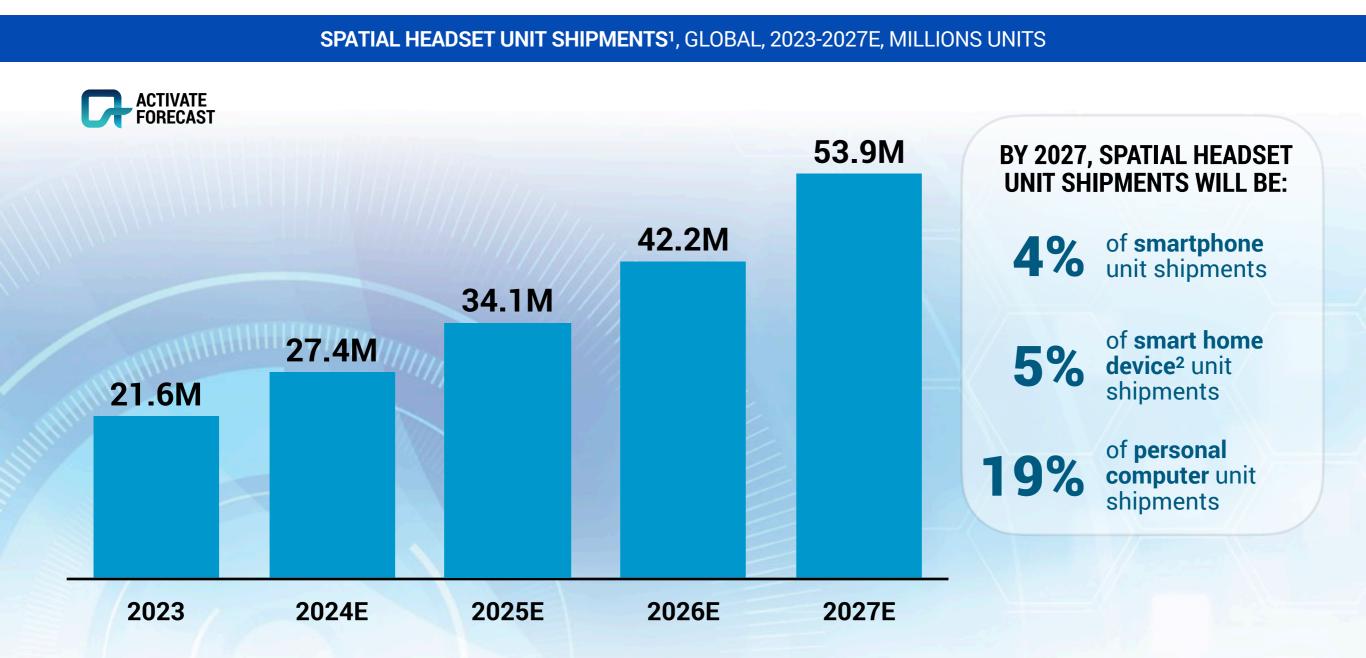
consulting

People are already using AR (predominantly through a smartphone) to enhance their core digital behaviors: social, gaming, search, and navigation



Sources: Activate analysis, Activate 2024 Consumer Technology & Media Research Study (n = 4,004)

We forecast that dedicated spatial device shipments will reach over 50M units by 2027





Includes AR, VR, and MR headset device shipments. Excludes Google Cardboard and other headsets with no built-in technology.
 Includes home monitoring/security, lighting, smart speakers, thermostats, and smart video entertainment.
 Sources: Activate analysis, AR Insider, Company press releases, Company sites, eMarketer, International Data Corporation, Morgan Stanley, Omdia, PricewaterhouseCoopers, Road to VR, Sensor Tower, Statista, Steam Spy, Strategy Analytics, SuperData, VGChartz

For spatial computing to reach its iPhone moment, it will need to be truly artificial intelligence- and spatial intelligence-enabled, feature sophisticated displays, and be supported by networked data

PROGRESSION OF ARTIFICIAL INTELLIGENCE CAPABILITIES TOWARDS UBIQUITOUS SPATIAL COMPUTING

 $\langle \mathbf{O} \rangle$

レくし



ARTIFICIAL INTELLIGENCE

- Features expansive, large language models with access to large amounts of spatial data (e.g. maps, geolocation)
- Lacks a truly real-world component, and running most AI models is confined to mobile, PC, or IoT devices
- Requires a smartphone or PC as a user interface



VISUAL INTELLIGENCE

- Uses front cameras as sensors to capture and analyze 2D images and audio
- Delivers responses and guidance via audio feedback or rudimentary text and displays
- Provides experiences for users through first generation AR glasses



INTELLIGENCE

SPATIAL

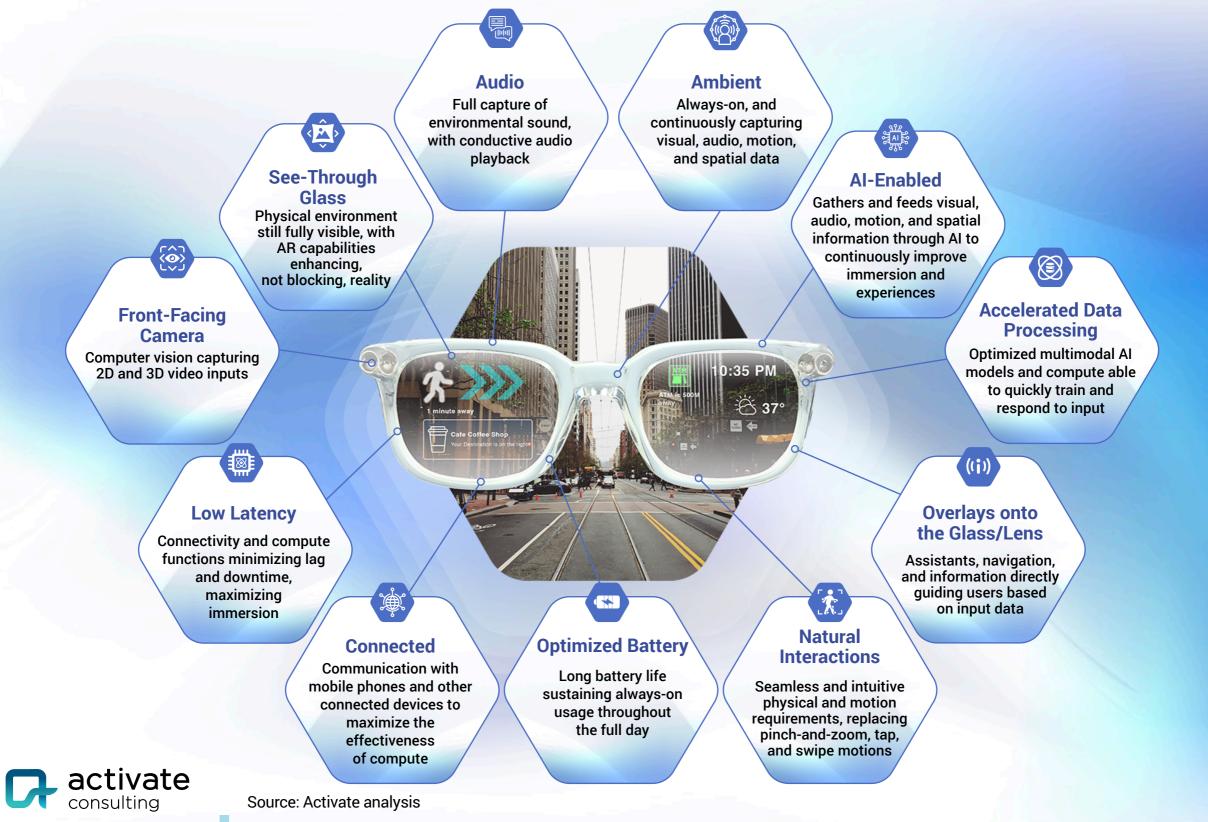
- Represents multimodal Al interacting with the physical world, with the ability to process 3D inputs with perspective and depth
- Delivers immersive overlays and visuals
- Takes in 3D information and environments updated through data input and AI
- Will be made usable by future device and interface paradigms



- Augments spatial intelligence capabilities with ambient, always-on data collection
- Represents the future state of ubiquitous spatial computing, with AI bridging the divide between physical and virtual worlds
- Will be made usable by future device and interface paradigms



The ubiquitous spatial device will be ambient and always-on, continuously collecting data and leveraging multimodal AI to improve immersive experiences



8

Spatial devices continuously gather and process real-world, 3D data to power spatial intelligence

SPATIAL MAPPING AND ENVIRONMENTAL DATA

- Hyper-location
- Geospatial
- Simultaneous Localization and Mapping (SLAM)
- Environmental sensing
- Weather and atmospheric
- Infrastructure
- Topographical

VISUAL DATA

- · Real-world object recognition
- 3D physical spaces, dimensions, distances
- Real-world search
- Augmented navigation
- Thermal and infrared



SITUATIONAL AUDIO DATA

- Ambient environmental sound
 - Contextual audio cues
 - User speech •
- External/environmental speech ·

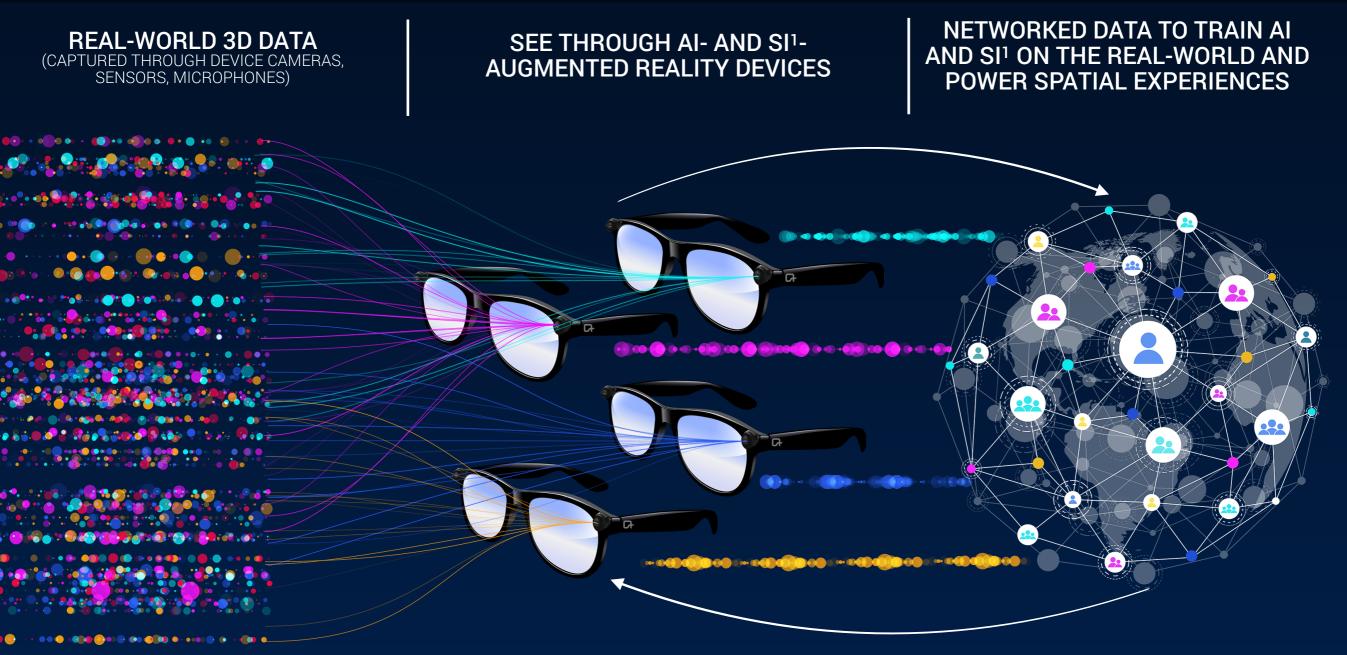
USER INTERACTION DATA

Hand motions / gestures • Facial expression changes •

- Body and motion tracking
 - Eye tracking
 - Voice •
 - Biometric •



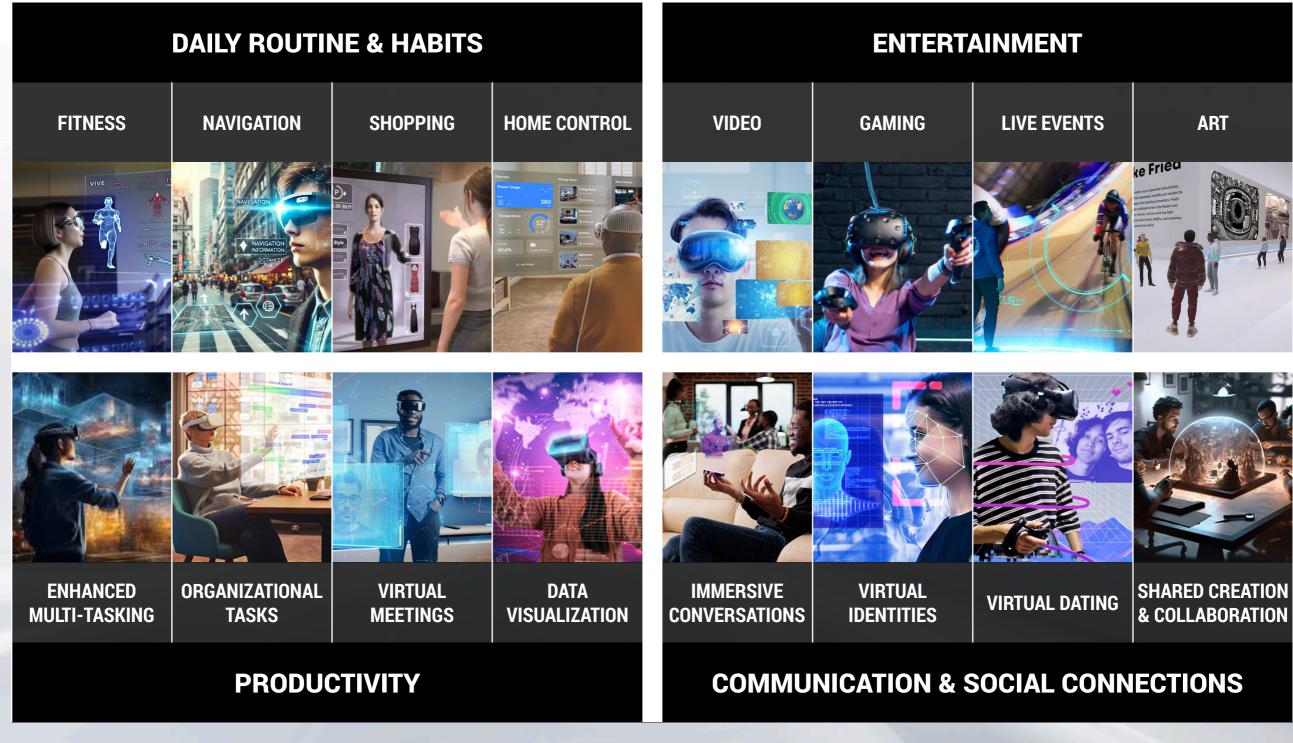
Networked spatial data enables artificial intelligence and spatial intelligence to train on data from the real world — critical to overcoming the "cold start problem"





1. Spatial intelligence. Source: Activate analysis PROCESSES DATA IN REAL TIME

Ambient spatial computing will play a role in people's everyday lives and habits across consumer use cases





Enterprises will use spatial computing for complex use cases that enhance workflows, applying spatial data, artificial intelligence, and spatial intelligence to B2B processes

EMERGING ENTERPRISE USE CASES OF SPATIAL COMPUTING

MANUFACTURING





- Spatial technology enables manufacturers to collaborate in 3D environments, allowing teams to visualize designs and make real-time adjustments
- Manufacturers can leverage spatial computing to streamline operator training by creating immersive environments to practice operating machinery

HEALTHCARE





- Spatial technology can enhance patient communication through enhanced visualization of medical imagery
- Spatial technology assists physicians by providing simulations for medical training and real-time overlays for surgical guidance



- Cratic Lachaeles u anables apargu
- Spatial technology enables energy companies to visualize 3D models of energy assets to improve maintenance, monitoring, and repair of dangerous or hard-to-reach areas
- Warehouse employees can leverage spatial technology to guide workers through optimized paths and identify hazards or bottlenecks in real-time

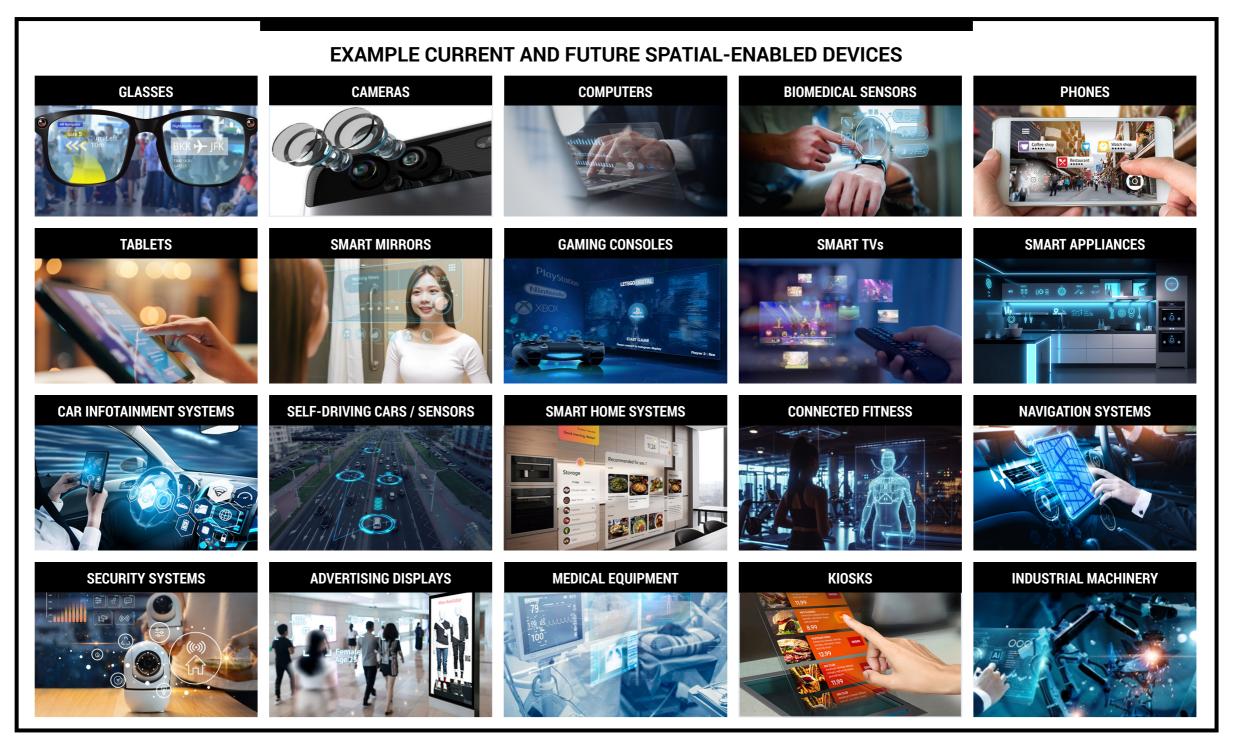
DEFENSE



- - Spatial technology enables drone pilots to more precisely visualize and operate drones while navigating through environments remotely
- Spatial technology enables combatants to visualize real-time battlefield data (e.g. enemy positions, drone feeds, intelligence)



Spatial computing will eventually break free from the constraints of the headset and embed spatial intelligence across practically every screen in people's lives





Ubiquitous spatial computing will be enabled by innovation across the full stack

THE SPATIAL COMPUTING STACK

SOFTWARE

Immersive applications enabling consumer use cases (e.g. immersive maps, entertainment, real-world search) **and enterprise functionality**

HARDWARE/DEVICE

Ambient, always-on hardware providing a constant feed of visual, audio, and motion data delivered through an energy-efficient device

OPERATING SYSTEMS

Frameworks and ecosystems enabling developers to design new spatial computing applications

SPATIAL INTELLIGENCE / GENERATIVE AI

Generative AI continuously improving and personalizing immersive, spatial environments

E NETWORKED DATA

Data collected and processed in real time by spatial devices, augmented by third-party data to build complete environments (e.g. geospatial & map data)

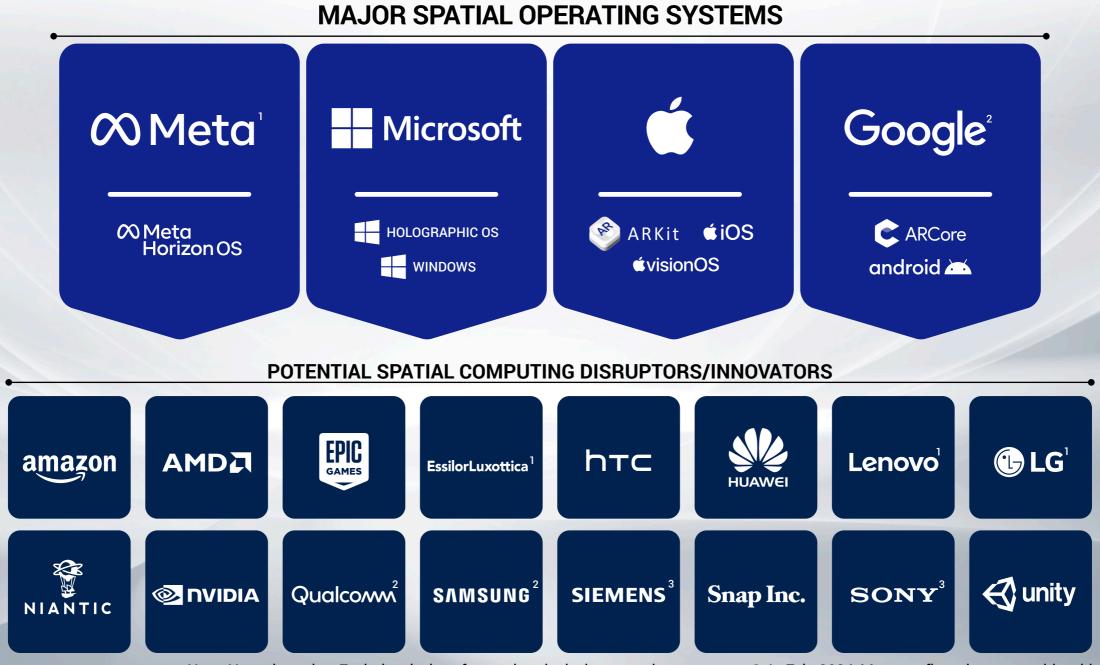
сомрите

Edge computing and AI-optimized cloud platforms required for real-time data processing with low latency

Next generation of connectivity required for processing high volumes of data required for Spatial Intelligence functionality



Competition is increasing in the spatial operating system and device markets as companies unveil new innovations and disruptive entrants join the space



Note: Not exhaustive. Excludes devices focused exclusively on gaming purposes. 1. In Feb. 2024, Meta confirmed a partnership with LG. In Apr. 2024, Meta announced the release of Horizon OS, with new devices being built on it by Lenovo and Asus. Meta also partners with EssilorLuxottica for the Ray-Ban Meta glasses. 2. In Feb. 2023, Google, Samsung, and Qualcomm announced a partnership. 3. In Jan. 2024, Sony and Siemens announced a partnership.



Sources: Activate analysis, Company press releases, Company sites

High-throughput connectivity, edge computing, and cloud innovations will be required to enable more sophisticated and mobile connected spatial experiences

| 6G | GLOBAL SATELLITE COVERAGE | EDGE COMPUTING AT SCALE | SPATIAL / AI- OPTIMIZED CLOUD |
|--|---|---|--|
| | | | |
| verizon Statet dish T.Mobilet | STARLINK OOneWeb SES ^A Networks Viasat: ^A amazon project kuiper | Wavelength EXAT&T MEC Verizon MEC AZURE PUBLIC & PRIVATE MEC | aws Azure Soogle Cloud |
| Enhanced delivery of large volumes of data supporting immersive and synchronous experiences at scale | Global high-speed networking coverage to enable immersive navigation across all transportation and logistics through continuous connectivity | Ultra-low latency (<20 milliseconds for media/ gaming use-cases) for optimal user experience | Increased storage and advanced cloud development platforms (e.g. supporting users at scale, Al- optimized cloud services/GPU access and environments) |









Activate growth. Own the future.

Technology. Internet. Media. Entertainment. eCommerce. These are the industries we've shaped, but the future is where we live.

Activate Consulting helps technology and media companies drive revenue growth, identify new strategic opportunities, and position their businesses for the future.

As the leading management consulting firm for these industries, we know what success looks like because we've helped our clients achieve it in the key areas that will impact their top and bottom lines.

Together, we can help you grow faster than the market and smarter than the competition.

GET IN TOUCH:

Michael J. Wolf michael@activate.com Seref Turkmenoglu seref@activate.com Samuel Studnia sam@activate.com Donovan Rose donovan@activate.com Anthony Aguila anthony@activate.com Cigdem Binal cigdem@activate.com

www.activate.com

11 Madison Square North, New York 10010 212 316 4444 Activate Consulting: We help leading companies and innovators grow their revenues, take advantage of new opportunities and get ahead of the forces transforming their businesses





CREATED BY THE ACTIVATE CONSULTING TEAM:

Michael J. Wolf Seref Turkmenoglu Samuel Studnia Donovan Rose Anthony Aguila Cigdem Binal Marlee Melendy Lily Silva Mark Manley Griffin Glenn George Levy Karinya Ghiara Rachel Lunsford Shruti Pal Jonathan Homidan Brigid Lynch Cansu Seckin Taylan Tuncata Rebecca Federman Danielle Koterbay Leah Kochendoerfer Matt Herman Taylor Clarke Aeron Davies Leo deSouza Max Wills

Will Young Ahmad Yousef Kate Buchholz Madison Restivo Noah Sugerman Owen Engling Sunni Liu Carter Shields Kelly Zhou Mary Griffin Halla Elkhwad Justin Moskowitz Nipun Banerjee

Zach Neri Laura Miller Annik Wolf Frank Noto Denise Shea Stephen Corsello Irina Dessaint Cassie Wat Leah Collins Sydney Frame



Activate Technology & Media 📎 Outlook 2025



Thank you!

Digital version of this report: https://activate.com/insights

Mobile version:





www.activate.com 11 Madison Square North New York, NY 10010

